

A Study of Yoga Classroom Customers' Participation Motivation and Enduring Involvement Model

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ABSTRACT

The purpose of this study is to discuss the participation motives and enduring involvement models of consumers in yoga studios. Based on literature review and referring to the characteristics of yoga exercise, this study identified the measuring variables for the participation motives and enduring involvement models of consumers in yoga studios as: participation motives, leisure experience, evaluation of participation result, perception of positive influence, and enduring involvement. Also, the yoga consumers were divided into beginner group and enduring involvement group based on sampling for further analysis. This study referred to the viewpoints suggested by Robinson(1992b) on recreational enduring involvement to develop the research structure, which includes the evaluation of initial involvement (generating motives), perceived risks, and personal competency, participation process, evaluation on the activities, and enduring involvement based on positive influence (both physically and mentally) of the activities. The subjects of this study were consumers of three yoga studios in Changhua County, and a total of 198 valid questionnaires were collected. The results showed that SEM was further used to discuss the participation motives and enduring involvement models of consumers in yoga studios. The results showed that the participation motives have significant and positive effect on leisure experience; leisure experience has significant and positive effect on evaluation of participation result and perception of positive influence; evaluation of participation result has significant and positive effect on perception of positive influence; perception of positive influence has significant and positive effect on enduring involvement. The overall model fitness has achieved the ideal standards, $\chi^2=169.78$, $P=.00$, $/df=2.26$, $RMR=.01$, $GFI=.90$, $AGFI=.84$, $NFI=.95$, $CFI=.97$. This study constructed a participation and enduring involvement model for yoga consumers, and provided suggestions to related organizations on promoting yoga by emphasis on the positive perception and encourage yoga consumers to endure involvement.

Keywords : yoga ; participation motives ; leisure experience ; evaluation of participation result ; perception of positive influence ; enduring involvement

Table of Contents

內容目錄 中文摘要	iii 英文摘要
iv 誌謝辭	vi 內容目錄
vii 表目錄	ix 圖目錄
xi 第一章 緒論	1 第一節 研究背景與動機
1 第二節 研究目的	4 第三節 研究問題
5 第四節 研究範圍	5 第二章 文獻探討
6 第一節 瑜伽的理論與基礎	6 第二節 參與動機
12 第三節 休閒體驗	20 第四節 持續涉入
28 第三章 研究方法	40 第一節 研究架構
40 第二節 研究變項之操作型定義	41 第三節 研究假設
43 第四節 問卷設計與信度分析	45 第五節 抽樣對象與取樣
52 第六節 資料分析方法	52 第四章 資料分析與研究結果
56 第一節 問卷基本資料分析	56 第二節 敘述統計
61 第三節 瑜伽消費者參與動機與持續涉入之測量模式建立與分析	61 第四節 瑞加消費者參與動機與持續涉入之結構模式分析
66 第四節 瑞加消費者參與動機與持續涉入之結構模式分析	74 第五章 結論與建議
80 第二節 管理意涵	80 第一節 研究結論
88 第三節 研究限制	88 第三節 研究
90 第四節 研究建議	90 參考文獻
93 附錄A 專家效度表	119 附錄B
預式(正式)問卷	126

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