Researching Cognitive Dissonance between Populace and Governmental Officer on the Service Quality—A Case Study on Chang

楊文德、管秋雄;張景旭

E-mail: 9425441@mail.dyu.edu.tw

ABSTRACT

The service concept that you have to respect your customers has been well adopted in both public and private sectors. However, whether the concept is materialized or not depends on the service quality recognized by the people. Because the tax collection agency is the governmental organization responsible for collecting the tax, it is hard for the organization to please the people. So, to upgrade the service quality of the tax collection organization, it is necessary to understand the difference of recognition on service quality between the people and the tax staff. The research is based on the service quality concept mode from Parasuraman, Zeithaml & Berry and refers to SERVQUAL as its structure. The purpose of the research is to discover, with Revenue Service Office, Changhua County (hereinafter referred to as the office) being the case study, the relationship among visitors ' and the tax staff 's satisfaction degree to the office 's service quality as well as to provide reference, through the true results from the research, for improving service quality satisfaction for the office and other county revenue service offices. The research adopted a random sampling, with visitors coming to the office (including the Changhua headquarter, Yuanlin branch and Beidou brance) and the tax staff working in the office being separately sampled. Of 350 questionnaires issued for the visitors, 315 copies returned, 280 copies were effective, and the effective rate is 89%. Of 250 questionnaires issued for the tax staff, 228 copies returned, 216 copies were effective, and the effective rate is 94.7%. The research findings are as follows: 1. There is a difference of expectation to the office on two various statuses of the visitors- occupation & monthly. Other various statuses don 't show any significant difference. 2. The visitors 'true feeling on the office 's service quality doesn't show any difference with different various statuses. 3. The tax staff's expectation on the office 's service quality doesn't show any difference with different various statuses. 4. The tax staff's true feeling on the office 's service quality doesn't show any difference with different various statuses. 5. There exists a difference between the expectation and recognition of the visitors on the office 's service quality. That is, visitors are not satisfied with the office 's service quality. 6. There exists a difference between the expectation and recognition of the tax staff on the office 's service quality. 7. There isn 't much difference on the expectation on the office 's service quality between visitors and the tax staff. 8. There exists much difference on the true feeling on the office 's service quality between visitors and the tax staff. 9. There exists much difference between visitors 'true feeling and the tax staff's expectation on the office's service quality. 10. There exists much difference between visitors 'expectation and the tax staff's true feeling on the office's service quality. 11. Under the status quo, visitors and the tax staff can accept the overall performance, satisfaction and word of mouth on the office 's service quality. However, there exists much difference between visitors and the tax staff on the word of mouth.

Keywords: Service Quality; Customer Satisfaction Degree; Expectation; Recognition; Tax Collection Organization

Table of Contents

封囬內貝 僉名貝 授權書	·	Ⅱ	央乂惆	
要	vii 誌謝	x 目錄		d 圖目
録	xiii 表目錄	xi 第一章 綿	\$論	1 第一節 研究動
機	1 第二節 研究目的	3 第三節 研究問	題	4 第四節 重要名詞
詮釋	5 第二章 相關之文獻探討	7 第一節 服豬	务定義與特性	7 第二節 品
質與服務品質之定義	10 第三節 服務品	質之模式1	7 第四節 服務品質之後	衡量模
式24 第五	i節 滿意度與服務品質	35 第六節 有關服	務品質之相關研究之	探討38 第三
章 研究方法	47 第一節 研究流程	47 第二	二節 研究對象	48 第三
節 研究架構	48 第四節 研究假設	51 第3	5節 研究工具	53 第六
節資料蒐集與分析方法。	57 第七節 研究	范限制	58 第四章 研究結果	59
第一節 研究樣本結構分	析59 第二節	5 民眾對稅捐處服務品質的	期望與實際感受分	72 第三節 稅務人員
對稅捐處服務品質的期望	望與實際感受分析83 第四節	民眾與稅務人員對稅捐處歷	服務品質的整體表現	92 第五節 服務品質
期望與實際感受的構面夠	分析99 第五章 結論與]建議11 [.]	1 第一節 研究結論	111
第二節 建議	117 參考文獻	121 附	錄一 民眾問卷	129 附錄

二 稅務人員問卷	133 附錄三 彰化縣稅捐稽徵處	處辦理為民服務品工作概況136 附錄	四 九十年度行政院服
務品質?評獎實施計畫	142 圖目錄 圖2-3-1 PZB服務品質模式	19 圖2-3-2 服務接觸過	過程評估
式24 圖2-4	4-1 PZB服務品質量衡量式	25 圖2-4-2 服務品質延伸模式之構成	面 31
圖3-1-1 研究流程	47 圖3-3-1 研究架構	50 圖4-1-1 民眾性別次	次數分配
圖60 圖4-	1-2 民眾年齡次數分配圖	61 圖4-1-3 民眾學歷次數分配圖	62 圖4-1-4
民眾職業次數分配圖	63 圖4-1-5 民眾婚姻狀況次	Z數分配圖64 圖4-1-6 民眾	所得情形次數分配
圖65 圖4-1-7	7民眾居住地區次數分配圖	66 圖4-1-8 稅務人員性別次數分配圖	67
圖4-1-9 稅務人員年齡次婁	效分配圖68 圖4-1-10 稅務	69 區人員學歷次數分配圖	圖4-1-11 稅務人員年資
次數分配圖7	0 圖4-1-12 稅務人員職稱次數分配圖	71 圖4-4-1 民眾對稅捐處整	體表現的看法次數
圖92 圖4-4-2 民眾	對稅捐處所提供服務品質的看法次數圖	圖93 圖4-4-3 民眾對稅捐處服務品貿	質口碑宣傳次數
圖94 圖4-4-4 稅務人	人員對稅捐處整體表現的看法次數圖	95 圖4-4-5 稅務人員對稅捐處所提係	^{拱服務品質滿意度次數}
图 06 图/1-/1-6 粉發 人 昌豐	3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3	98	

REFERENCES

一、中文部分 于筱平(1997),服務用心、顧客歡心,台北市立圖書館訊,第14卷、第3期,頁24-26。 中國租稅研究會(2001),中 華民國現行租稅制度。 王志剛(1988),行銷學,台北:空中大學。 王瑗(1990),貨櫃海運服務品質之研究 - 以某國內貨櫃海運公司 為研究對象,國立台北大學企業管理研究所碩士論文。 江岷欽(1999),政府再造與顧客導向的服務理念,人力發展月刊,第六十五期, 頁37-38,42-43。 江岷欽、林鐘(2000),公共組織理論,台北:空中大學。 江建良(1998),服務業服務品質觀念與策略作法之探討 , 高學學報, 第6卷。 吳煌源(1999), 政府再造後稅務機關服務品質之實證研究-以台南縣市納稅人為實證對象, 國立成功大學企業 管理學系碩士論文。 杉本辰夫(1986),事業、營業、服務的品質管制(盧淵源譯),台北:中興管理顧問公司。 林陽助(1996),顧 客滿意度決定模型與效果之研究 - 台灣自用小客車之實證 , 國立台灣大學商學院研究所博士論文。 林公孚 (1995) ,追求卓越品質 -邁向TQM之道,台北:中華敏民國品質管制學會。 林建山(1987),服務業義際界限及其定義之探討,中華民國管理科學會,服務業管 理學術研討會發表論文。 金津孝(1999),營業的TQM營業人員的品管入門,桃園:和昌出版社,頁107-111。 洪東興(2001),民眾 對地政業務服務品質認知差異探討-以高雄縣為例,國立中山大學公共事務管理研究所碩士論文。 周泰華、黃俊英、郭德賓等(1999) ,服務品質與顧客滿評量模式之比較研究,輔仁管理評論,第六卷第一期,頁37-68。 陳清祥(1996),顧客滿意必需內外兼修,管理 雜誌,263期。 陳育全(2001),以民眾的觀點與公務人員的觀點對彰化縣政府服務品質之探討,大葉大學工業關係研究所碩士論文。 耀茂(1995),品質管理,台北:五南出版社。 陳旭明(2004),民眾對文化局服務貧品質滿意度之研究 - 以彰化縣為例,國立彰化師 範大學商業教育學系行政管理碩士班碩士論文。 黃志文、戴嬡坪、蔡志榮等(2001),服務業品質滿意度衡量模式之應用 - 以北高大 都會區百貨公司為例。產業金融季刊,台北:交通銀行。 張文湘(2001),稅務行政機關服務品質及顧客滿意度之研究 - 以苗栗縣稅捐 稽徵處為例。 翁崇雄(1996),評量服務整體性品質之觀念性模建構,品管學報,236期。 孫本初(2000),英、美政府再造經驗對我國 的啟示,人事月刊,第30卷,第2期174,頁14。 彰化縣稅捐稽徵處(2004),財政部九十二年度稽徵業務考核績效報告。 戴永久 (1987),品質管理,台北:三民書局。 簡禎富、林則孟與彭金堂等(2000),「服務系統服務品質滿意度之研究-以某大學圖書館為 實證研究」,中國工業工程學會期刊,第17卷,第1期,頁1-13。 蔡伯勳(1986),遊憩需求與滿意度分析之研究-以獅頭山風景區遊 憩區實例調查,台灣大學園藝研究所碩士論文。 蘇雲華(1996),服務品質衡量方法之比較研究,國立中山大學企業管理研究所博士 論文。 蘇瑞蓮 (2001) ,學生餐廳顧客滿意度之探討,聯合學報,18期。 顧志遠 (1991) ,服務系統設計與管理模式之研究 - 以醫療 服務系統驗證。國立清華大學工業工程研究所博士論文。 龔佩蓉(2002),台鹽公司高雄營業處服務品質之探討,國立中山大學企業 管理學系碩士論文。 二、英文部分 Armisted, C.G.(1985), Design of Service Operations Management in Service Industries and the public Sector. New York: Wiley. Bolton, R. N., & Drew, J. H. (1980), A Longitudinal analysis of the Impact of Service Changes on Customer Attitudws. Journal of Marketing,55 (January) . Bolton, R. N., & Drew, J. H. (1991) , A Longitudinal analysis of Impact of Service Changes on Customer Attitudes. Journal of Marketing,55 (January) . Biter, M.j. (1990) Evaluating Service Ecounter: The Effecs of Physical Surroundings and Employee Responses, Journal of Marketing, (April 1990) pp69-82. Crosby, P. B., (1979), Quality Is Free: The Art of Maketing Quality Creation. New York: American Library. Crawford and Getty, (1991) Consume Satisfaction / Dissatisfaction with Professional Services, Journal of Professional Services Marketing, Vol. 7, No.2, pp. 19-25. Croin, J. J., Jr. and S. A. Taylor (1992), "Measuring Service Quility: A Re-Examination and Extension, " Journal of Marketing, Vol.56 (July) ,pp.56-68. Engel, James F. Roger D. Blackewll & Paul W. Minard (1986), Consumer Behavior. 7th ed, Harcourt Broce Joranovich College publishers, Th Dryden press. Garvin, D.A., (1984), A Competing on the Eight Dimensions of Quality. Haruard Business Review, fall. Gronroos, C. (1983), Strategic Management and Marketing in the Service Sector, Boston: Marketing Science Instruct. (May):63. Gordon, P. J. (1993), Customer Satisfaction Research Reaps Reward. Quality,32. Gronroos, C. (1983), "Strategic Management and Marketing in the Service Sector", Cambridge, Mass: Marketing Science Institute. Howard, J. A., & Sheth, J. N., (1969), The Theory Bayer Behavior. John Wiley and Inc. New York. Haywood-Farmer J. (1988), "A Conceptual Model of Service Quality, "Internation Journal of Operation & Production Management, 8 (7), pp.19-29. Juran, J.M. (1989), Universal Approach to Managing for Quality: The Quality Trilogy, Executive Excellence, May. (1989). Kolter, P., Swee, H. A., Siew, Meng, L., & Chin Tiong Tan., (1996), Marketing Management-An Asian Perspective. Prentice-Hall. Koehler, J. and Pankowski, J. (1996),

Quality Government: Dsigning, Development and Implementing TQM, FL:Lucie Press. Kolter, P., Swee, H. A., Siew, Meng, L., & Chin Tiong Tan., (1996), Marketing Management-An Asian Perspective. Prentice-Hall. Martin, W. B. (1986), Defining What Quality Service Is For You. Cornell HRB Quality.PP.32-38. Miller, J. A. (1977), Studying Satisfaction Modifying Model, Eliciting Expectation, and Posing problem. Marketing Science Institute. Miller, John A, (1964), "Exploring Satisfaction, Models, Elicing Expectations, Posing Problems and Making Meaningful Measurements", in Conceptualization and Measurement of Consumer Satisfaction and Dissatisfaction, H.Keith,ed., Cambridge, MA:Marketing Science Institute (May).pp.72-91., Miller, J. A. (1977), Studying Satisfaction Modifying Model, Eliciting Expectation, and Posing problem. Marketing Science Institute. Ostrom, A., & Iacobucci, D. (1995), Consumer Trade-offs and the Evaluation of Service. Journal of Marketing, 59. Oliver, R. L. (1981), Measurement and Evaluation of Satisfaction Process in Retail Seettings. Journal of Retailing, Vol..57. Parasuraman, A., Zeithaml, V.A., & Berry, L.L. (1985), A Conceptual Model of Service Quality and Its Implications for Future Research, Journal of Marketing, 49,pp.41-50, Parasuraman, A., Zeithaml, V.A., & Berry, L.L. (1988), A Conceptual Model of Service Quality and Its Implications for Future Research. Journal of Marketing, Vol. 19, Fall, p.44. Parasuraman, A., Zeithaml, V.A., & Berry, L.L. (1985), A Conceptual Model of Service Quality and Its Implications for Future Research, Journal of Marketing, Vol.89,. Fall, p.42. Parasuraman, A., Zeithaml, V.A., & Berry, L.L. (1990), Delivering Service Quality Balanceing Customers Perceptions and Expectation, p.23. Parasuraman, A., Zeithaml, V.A., & Berry,L.L. (1988), ERVQUAL:A Multiple Acale for Measuring Consumer Perception of Service Quality, J Communication and Control Processes in the Delivery of Service Quality ournal of Retailing, Vol.64 (1), Spring, pp.12-40. Parasuraman, A., Zeithaml, V.A., & Berry, L.L. (1988), , Journal of Marketing Vol.52 (April), pp.35-48. Parasuraman, A., Zeithaml, V.A., & Berry, L.L. (1988), A Conceptual Model of Service Quality and Its Implications for Future Research, Journal of Marketing, Vol.152, No.3, p.46. Rosander, A. C. (1980), Service Industry Oc-IS the challenge Being Met. Quality progress, 13. Sasser, W. B., Olsen, R. P., & Whchoff, D. D. (1978), Management of Service Operations, Allyn and Bacon. Saseer, W.E., Olsen, R.P. and Wyckoff, D.D., (1978) "Management of Service Operation: Text and Cases ", ALLyn and Bacon Inc. V.H. Vroom, (1964), Work and Motivation, New York: John Wiley. Woodside, A.G.F. and R.T. Daly. (1989), Linking Service Quility, Customer Satisfaction, and Behavioral Intention, Journal of Care Marketing, Dec:5-17.