# THE STUDY OF THE ENTRY MODE OF THE FOREIGN INVESTMENT AN EMPIRICAL SURVEY OF TAIWAN-OWNED FIRMS' INVESTMENT IN CHINA

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#### **ABSTRACT**

AFTER THE CROSS-STRAIT GOVERNMENTS ENTERED THE WTO ( WORLD TRADE ORGANIZATION ) . BOTH HAD LED TO THE DISTINCT BUSINESS ENVIRONMENT UPON FACING THE SAME OPEN SURROUNDINGS.WHEN TAIWA -N ENTERPRISES ENCOUNTER THE THREATS FROM OTHER INTERNATIONAL FIRMS AND THE RIVALS FROM TH -E DOMESTIC MARKETS, THEY CANNOT HELP DEVELOPING THEIR BUSINESS TO CHINA SO AS TO RESPOND THE COMPETITION SWIFTLY. THE MOTIVATION OF INVESTMENT TO CHINA HAS AIMED TO THE WIDE DOMESTIC MARKET OF CHINA INS -TEAD OF THE INITIAL COST-ORIENTATION SUCH AS LOWER MATERIAL COST, LABOR AND LAND COST.HOW -EVER,OWING TO THE INCREASING FOREIGN INVESTMENT TO CHINA IN RECENT YEARS,THE GDP ELEVATES A LOT.AS A RESULT, THE LABOR COST KEEPS SOARING, AND THE ORIGINAL MOTIVATION TO INVEST IN CH -INA HAS DISAPPEARED.SINCE THE CHINA BUREAU KEEPS IMPROVING THE INVESTMENT ENVIRONMENT INC -LUDING THE STIPULATION OF "INVESTMENT PROTECTION FOR TAIWAN BUSINESSMEN", THERE ARE MORE AND MORE TAIWANESE BUSINESSMEN TO INVEST IN CHINA.AND THIS FACTOR HAS TURNED TO THE OTHER MAIN MOTIVATION FOR TAIWAN ENTERPRISES. FACING THE QUICK CHANGE OF THE INVESTMENT ENVIRONMENT IN CHINA, TO KNOW WHAT AFFECTS THE CHOICE OF ENTRY MODES BECOMES MORE IMPORTANT.ACCORDING TO OUR RESEARCH, THE ENTRY MODES CA -N BE DIVIDED INTO THREE TYPES:WHOLLY FOREIGN-OWNED ENTERPRISES, EQUITY JOINT VENTURE, CONT -RACTUAL JOINT VENTURES IN THE ANALYSIS OF LOGISTIC REGRESSION, THE RESULT SHOWS THAT BOTH THE TACIT AND EMBED OF TECHNOLOGICAL KNOWLEDGE AND THE RISK OF HOME COUNTRY ARE THE MOST IMPORTANT FACTORS TO AFFECT THE CHOICE OF ENTRY MODES. THEREFORE, THE RESEARCH HOPES THE TAIWAN ENTERPRISES CAN EVALUATE BOTH THE TACIT AND EMBED OF TECHNOLOGICAL KNOWLEDGE AND TH -E RISK OF HOME COUNTRY TO CHOOSE THE BEST ENTRY MODE TO CHINA MARKET.

Keywords: TAIWAN ENTERPRISES, ENTRY MODE, TRANSACTION COST, INVESTMENT ENVIRONMENT, TECHNOLOGICAL KNOWLEDGE

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